



TTI's Professional Development Series

Accelerate Team Performance by Understanding Motivational Differences in the Organization

Now more than ever, businesses need highly creative work groups whose output equals more than the sum of their parts. But great teams aren't just hired, they are actively developed.

Catalyst For Change

The process starts with the help of a trained Facilitator (internal or external) who provides the objectivity the team needs. The series is completed as a retreat, a seminar or a series of weekly workshops, according to your preference. Using TTI's motivator assessment tools, small group exercises, informative DVD trainings and guided discoveries, your Facilitator will create a safe, affirming atmosphere.

Self Awareness

After completing online assessments, each team member receives a detailed report on their behavioral style and the motivational factors that move them to action. Employees are prompted to recognize the value their unique blend of strengths contribute to the team. And rather than a cause for concern, they are encouraged to perceive each factor as an area for further growth and training, and a natural part of professional progress.

Understanding Others

Typically, when conflict occurs we judge each other and that separates us. But there is a better way. With a shared view of the 'How' and 'Why' of workplace styles, teams gain insight into each other and a new appreciation for what each brings to the table. If a sense of resignation has crept into some of your team's interactions, be prepared to witness energizing "aHa!" moments as members see each other in a new light.

As each individual's unique profile emerges, co-workers recognize the source of past divisions and identify ways to meet on common ground.

Enhanced Team Performance

Some people naturally work well together even if they've just met. Is it possible to create that dynamic intentionally? Yes! High performing teams are characterized by an energized flow of ideas and communication. Teams with a robust commitment to perceive differences as balancing team strengths can capitalize on opportunities. With insights distilled from the Professional Development Series, a new way of relating emerges, sidestepping past limitations to team performance.

Are you using all the strengths available within your team? Releasing your team's performance potential is more than a great idea. It's an immediately achievable goal with the right tools.

Motivators Version

- Lesson 1 - Introduction
- Lesson 2 - Understanding Your Motivations
- Lesson 3 - Theoretical Defined
- Lesson 4 - Utilitarian Defined
- Lesson 5 - Aesthetic Defined
- Lesson 6 - Social Defined
- Lesson 7 - Individualistic Defined
- Lesson 8 - Traditional Defined
- Lesson 9 - The TTI Motivators™ Wheel Defined
- Lesson 10 - Conclusion

Provided By:
